



# Workshop on Understanding Personality Preferences and Conflict for Legal Practitioners



4 August 2017, Friday  
2.30pm – 6.00pm



The Law Society of Singapore  
39 South Bridge Road  
Singapore 058673, Amicus Room



No. of Public  
CPD Points:  
**3 Points**

Practice Area:  
**Professional  
Skills**

Training Level:  
**General**

## About the Workshop

Lawyers are used to dealing with conflict. And a lot of the time, it is about the substance of the conflict or the relationship issues between the parties. Sometimes, we even broadly refer to "personality clashes" as a one of the contributors to conflict. However, we often do not examine, from a cognitive perspective, what personality conflicts are, how they arise and how one can navigate them.

This workshop seeks to examine the personality preferences, our own and those of others, in bid to identify, understand and manage them. Understanding personality preferences will influence the way we see the world and its relevance, especially in family law – relational issues, couple issues. Essentially it will help when dealing with parties in mediation and the clients represented in mediation and litigation. By understanding this, lawyers can help each party understand the other better.

This workshop will be useful to lawyers who are mediators or mediation advocates. However, this can also be useful to lawyers in managing themselves, their teams, their clients and their counterparts.

This workshop will focus on giving participants a taste of some of the personality preferences from the field of Neuro-Linguistic Programming (NLP). While it will not be possible in the course of a half day to cover all the preferences, participants will, in this workshop, learn:

- the causes of these personality preferences
- to identify some of these preferences in themselves and others
- to understand and reframe these preferences
- to manage these preferences

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## Programme Outline

Time	Programme
2.00pm – 2.30pm	Registration
2.30pm – 3.00pm	<ul style="list-style-type: none"><li>- Introduction</li><li>- Setting Outcomes for the Workshop</li><li>- The Filters of the Mind</li></ul>
3.00pm – 4.00pm	<ul style="list-style-type: none"><li>- Identification and Elicitation</li></ul>
4.00pm – 4.30pm	Break
4.30pm – 5.45pm	<ul style="list-style-type: none"><li>- Reframe</li><li>- Utilization</li></ul>
5.45pm – 6.00pm	Round-up/ Q&A

## Trainer's Profiles



**Joel Lee – Associate Professor, Faculty of Law, National University of Singapore; Chairman, Singapore International Mediation Institute**

Joel Lee is an Associate Professor at the Faculty of Law, the National University of Singapore. Joel co-pioneered the teaching of Negotiation and Mediation in the Singapore Universities and has played a significant role in furthering the development of mediation in Singapore, not just in education but in practice. A graduate of Victoria University of Wellington and Harvard Law Schools, Joel is an associate partner with CMPartners (USA) and a principal mediator with and the Training Director of the Singapore Mediation Centre.

Joel is an adjudicator with the Financial Industry Disputes Resolution Centre and was a member of the International Mediation Institute's Independent Standards Commission and Intercultural Taskforce. He was also a key member of the Ministry of Law's Working Group on International Commercial Mediation. Joel is presently the founding Chair of the Board of the Singapore International Mediation Institute. Joel is also a Certified Trainer of Neuro-Linguistic Programming (NLP)

Joel has taught overseas at the University of Copenhagen (Denmark), University of Law, Economics and Science of Aix - Marseille (Aix - en - Provence France) and Anglia Law School (UK) and is the co-editor and co-author of the book "An Asian Perspective on Mediation" and the General Editor for the Asian Journal on Mediation. In 2011, Joel was awarded the Outstanding Educator Award which is the National University of Singapore's highest teaching award.

## Registration Fees

<b>Membership Category</b>	<b>Fees (Inclusive of 7% GST and course materials)</b>
Law Society Member	\$150.00
Non-Members of Law Society	\$192.60

To register, please visit our website at: <http://www.lawsoc.org.sg/en-gb/events.aspx>.

For enquiries, please contact us at [cpd@lawsoc.org.sg](mailto:cpd@lawsoc.org.sg) or 6530-0230.

## Terms and Conditions

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- Allocation of seats is on a first-come-first-serve basis.
- Registration closes on **7 July 2017, Friday (5.00pm)**, or when all seats are filled.
- The registration fee is due and payable upon registration and must be received prior to the event.
- Payment must be made by the closing date stated. Registration will only be confirmed upon receipt of full payment.
- The Law Society reserves the right to refuse to register or admit any participant, and to cancel or postpone the course or seminar.
- If you are unable to attend, a substitute delegate is welcomed, provided that the Law Society is notified in writing of the name and particulars of the substitute delegate at least 3 working days before the seminar.

## Cancellation and Refund of Fees

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- Participant who cancels their registration before the commencement date shall be liable to pay the percentage of the seminar fee set out as follows:
  - i. 20 days before commencement date: 25% of seminar fee.
  - ii. 19 to 8 days before commencement date: 50% of seminar fee.
  - iii. 7 days or less before commencement date: 100% of seminar fee.
- Participant who is unable to attend the seminar due to medical exigencies will be subjected to a cancellation fee of 50% of seminar fee.

### Admin Note to Singapore Practitioners in relation to the Mandatory CPD Scheme:

No of Public CPD Points: 3 Points  
Practice Area: Professional Skills  
Training Level: General

Participants who wish to claim CPD Points are reminded that they must comply strictly with the Attendance Policy set out in the CPD Guidelines. This includes signing in on arrival and signing out at the conclusion of the activity in the manner required by the organizer, and not being absent from the entire activity for more than 15 minutes. Participants who do not comply with the Attendance Policy will not be able to obtain CPD Points for attending the activity. Please refer to <http://www.silecpdcentre.sg/> for more information.

Note: In the course of the workshops, seminar, conferences or events, photographs of participants/videos or interviews of the participants could be conducted by the Society, or its appointed vendors, for the purpose of post event publicity of the respective workshops, seminar, conferences or events, either in the Society's official publication/website or any third party's publication/website approved by the Society.